

SUCCESS STORY - BEHNKE NURSERIES

SOURCE CONSULTING AND ASTARO SECURITY SOFTWARE “SAVE THE DAY” AT BEHNKE NURSERIES

With a legacy of over 70 years in the garden and nursery industry, Behnke Nurseries boasts of nationwide recognition as Washington's premiere plant and garden center. Behnke Nurseries offer a wide selection of top quality plants. They complement their world class selection of products, with knowledgeable staff to assist customers in making educated plant choices and providing quality plant care.

NOTICE THE PRESENCE OF WEEDS

As a strong believer in customer service, Behnke takes any threats to providing top-notch customer service very seriously. Aleta Guilliams, IT manager at Behnke Nurseries first realized that the Nursery had a concerning IT problem when:

- ✓ Behnke's email server and network traffic slowed down to the point of being almost unusable
- ✓ Behnke's customers started complaining that they were not receiving emails from the nursery



Aleta assumed that they had a virus or hacker problem but Sonic-wall, Behnke's firewall solution at the time, could not provide enough information to identify the root of the problem.

IT'S TIME TO PRUNE

Before the problem got out of control Behnke Nurseries contacted Source Consulting, Inc., their IT solution provider, to assess the situation. Source Consulting recommended that Behnke Nurseries implement Astaro's security application. Toby Crandall, Source Consulting security specialist, found that:

- ✓ Behnke Nurseries was receiving thousands of spam messages per minute
- ✓ Several Internet Service Providers had blacklisted Behnke's email server because spammers had identified Behnke's server as a target to send out spam emails
- ✓ Ports that were opened in the past to allow remote access to offsite people were being breached

USE GOOD PEST CONTROL

It seemed that the only way to resolve the problem was to change the Nurseries domain name. Switching to a different domain name would be a big set-back for Behnke Nurseries marketing, sales and branding efforts. Behnke Nurseries would have lost prospective and current customers who would not be able to reach the Nurseries new web address. However Source Consulting and Astaro's tech-support team joined forces to implement Astaro's security application at Behnke Nurseries and successfully prevented the problem.

Astaro currently protects Behnke Nurseries by:

- ✓ Stopping viruses and spam from reaching Behnke's email server

- ✓ Proactively identifying and shutting down network hackers and/or attacks to Behnke's network
- ✓ Protecting Behnke's network from over 20+ million harmful websites
- ✓ Updating and protecting Behnke's network with 6000+ Intrusion Prevention System rules with real-time signature updates
- ✓ Providing Behnke Nurseries the option to provide remote access to offsite users via a secure Virtual Private Network (VPN) connection
- ✓ Analyzing and independently categorizes Internet content into 58 categories
- ✓ Capturing complete log data about network and web usage, attacks, intrusions and viruses
- ✓ Enabling system administrators to respond rapidly to attacks, to measure network and threat activity, and set their defenses accordingly

WATCH YOUR BUSINESS THRIVE

Astaro's security solution delivers a fully integrated state-of-the art network protection solution for any company. As a Unified Threat Management security product Astaro combines the elements of separate security products in one powerful security application. Aleta Guilliams, IT Manager of Behnke Nurseries says, "Source Consulting helped us avoid an almost irreversible situation by implementing Astaro's security solution. Astaro has given us the peace of mind and confidence we were looking for in a security application."



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